

January 30, 2014

To Our Valued Customers:

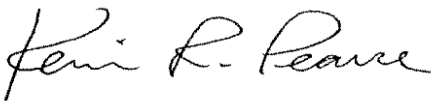
Effective with shipments March 3, 2014, International Paper will increase the price of the following grades by \$3.50/cwt:

- Postmark[®] White Envelope
- Postmark[®] Kraft Envelope
- Postmark[®] Direct
- Springhill[®] Envelope Colors
- DRM[®] Offset
- DRM[®] Offset Colors
- DRM[®] Opaque
- DataSpeed[®] Laser MOCR
- DataSpeed[®] MOCR Ledger
- DataSpeed[®] Form Bond
- DataSpeed[®] Inkjet & Inkjet Pro
- ImageGrip[®] Bond
- DRM[®] Reply Card

All other standard differentials, upcharges, and shipping policies for all products will apply.

If you have any questions regarding these changes, please call your International Paper sales representative. Thank you for your continued support of International Paper.

Sincerely,



Kevin R. Pearce
Director of Sales
Converting Papers