

September 7, 2011

Dear Valued Customer:

Effective with orders shipping on and after January 1, 2012, the price for the following Uncoated Bristols grades will increase by \$2.00/cwt:

White, Manila, & Colored File Folder
Unbleached, Hanging Green, & Red Wallet File Folder
CutLess® File Folder
WaterShed® File Folder
EverFile® File Folder
LOC Archival File Folder
White, Manila, & Colored Tag
White & Colored Index
White Pressure Seal
White Post Card
White & Colored Vellum Bristols

In addition we will increase our recycled content upcharge by \$1.00/cwt per 10% recycled content (from \$1.50/cwt per 10% recycled content to \$2.50/cwt per 10% recycled content).

We will also discontinue offering our Uncoated Bristols grades in sheets.

All other standard differentials, up-charges, and shipping policies for all products will apply. If you have any questions regarding these changes, please call your International Paper sales representative.

Thank you for your continued support.

Sincerely,



Kevin R. Pearce
Director of Sales
Converting Papers